



# U.S. ARMY ROBERT MORRIS ACQUISITION CENTER



## Government Initiatives Then and Now

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**The U.S. Army Materiel  
Command**



*U.S. Army Soldier and Biological Chemical Command - "Soldiers are our customers"*

*U.S. Army Robert Morris Acquisition Center - Natick Contracting Division*



# PARACHUTE INDUSTRY ASSOCIATION



## OVERVIEW



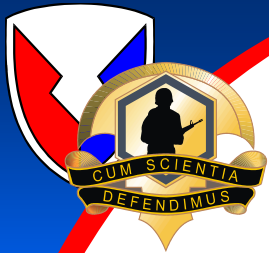
- Parachute and Airdrop Systems Contracts
- Indefinite Delivery/Indefinite Quantity (IDIQ)
- Small Business Issues – Product Coding
- Funding Issues
- Quality Issues



Extraction Parachute Jettison System

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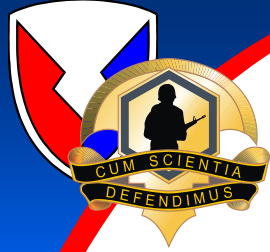
## FY02 CONTRACT VALUE

- **CARGO PARACHUTES**
- **- \$19 MILLION**
- **PERSONNEL PARACHUTES**
- **- \$56 MILLION**
- **TOTAL CONTRACT VALUE**
- **- \$75 MILLION**



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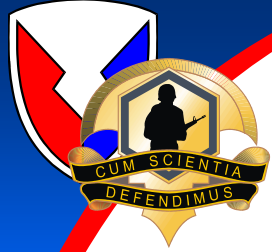


## SIGNIFICANT FY02 PROGRAMS

- **MC1-1C/D Personnel Parachute System - \$28 million in competitive orders**
- **T10C/D Personnel Parachute System - \$28 million in competitive orders**
- **G12 Cargo Parachute System - \$19 million in competitive orders**
- **Airdrop Panel Assemblies - \$2.3 million**
- **Static Line Snaps - \$1.3 million**
- **Aerial Delivery Cargo Bags - \$1.8 million**

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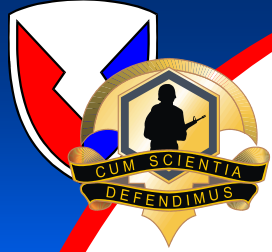


## SIGNIFICANT FY01 PROGRAMS

- **G-11 Cargo Parachute System - \$50 million in competitive orders**
- **G-12 Cargo Parachute System - \$25 million**
- **Aerial Delivery Airpack - \$21 million**
- **Airdrop Cable Assemblies - \$20 million**
- **Multi Loop Lines - \$5.5 million**

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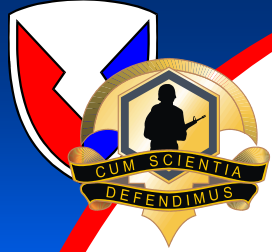


## QUALITY ISSUES

- Request For Deviation/Waiver & Engineering Change Proposals
  - DCMC Responsibilities
  - Quality Assurance Representative (QAR) and Contracting Officer (KO) Responsibilities
  - Configuration Control Board
    - ADEST (Aerial Delivery Engineering Support Team)
    - PM Soldier Support (Product Manager)
    - IMMC (Integrated Material Management Center)
  - Geo Centers
  - Contracting Officer

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## QUALITY ISSUES

- Product Quality Deficiency Report Process
  - User / Unit
  - SBCCOM / Quality Assurance NCO
  - ADEST
  - Manufacturer
  - IMMC
  - Contracting Officer (performance)
- First Article Test / First Piece Production Lot / Test Reports

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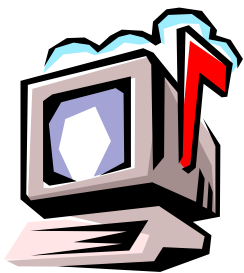


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## SUMMARY

- **Focus on Quality Issues**
- **Pursue Electronic Solicitations**
  - Total Electronic Commerce Capability
- **Streamlining and Reform Initiatives**
  - Fully Implemented
- **Teaming and Partnering Relationships**
  - Continuous Process Improvement



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